STREET ADDRESS: 1300 i Street Sacramento, CA 95814 Telephone: (916) 323-5079

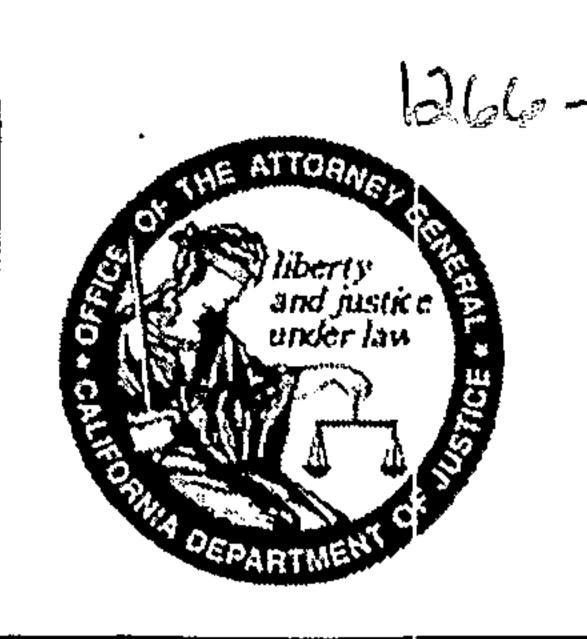
WEB SITE ADDRESS: http://ag.ca.gov/charities/

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

## ANNUAL FINANCIAL REPORT FOR 20 03 (California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser: $\lambda \omega \varphi$ Midwest Publishing-DN, Inc.	Name and Address of	_		<b>1</b> 4
			0. 051985951	<u> </u>
Name of commercial fundraiser	California P	rofessiona	al Firefighters	
10844 N. 23rd. Ave.	Name of charity		······································	<del></del>
Address of commercial fundraiser	1780 Creeksi	de Oaks #2	200	
Phoenix, AZ 85029	Address of charity Sacramento,	CZ 95833		
City, State, and ZIP Code	City, State, and ZIP code		——————————————————————————————————————	
Figures from (check one): National Campaign  California Campaign				-
Telephone Solicitation held (on) (from)	1/1 .200	3 , to	12/31 , 2003	
(Type of activity)	(Date or dates must be	·	<u> </u>	,•
Is the contract between the commercial fundraiser and charity based upon a fee or per life other, provide brief explanation	ercentage of revenue? Fee	□ Percentage X	【 Other □	
1. REVENUE	67 284 44			
A. Cash contributions	67,384.44	A.		
B. Entertainment sales or admission charges		B.		
C. Sales from products	FO 062 26	C.		
D. Advertisement sales	<u>59,062.26</u>	D.		
E. Membership fees	,	E.		
F. Other sources: (Specify)		_		
a	<del></del>	Fa.		
b	<del></del>	Fb.		
C.	<del></del>	Fc.		
G. TOTAL REVENUE	<del></del>	Fd.	126,446.70	G.
			· · · · · · · · · · · · · · · · · · ·	
2. EXPENSES				
A. Fees or commissions		A.		
B. Salaries	71,678.31	В.		
C. Payroll taxes		C.		
D. Employee benefits	······································	D.		
E. Cost of merchandise for resale		E.		
F. Cost of entertainment		F.		
G. Postage	12;570.48	G.		
H. Advertising	150.97	Н.		
I. Telephone	7,629.92	i.		
J. Rental of equipment		J.		
K. Facilities charge	5,859.59	K.		
L. Permits	<u> </u>	L.		
M. Other expenses: (Specify)				
a. <u>General office</u>	4,416.46	Ma.		
b. Depreciation	897.10	Mb.		
c. <u>Interest &amp; Taxes</u>	566.15	Mc.		
d. PFR Profit	3,712.03	Md.	40- 404	
N. TOTAL EXPENSES	• · · · · · · · · · · · · · · · · · · ·		107,481.01	N.

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES ANNUAL FINANCIAL REPORT FOR 20 03

ANNUAL FINANCIAL REPORT FOR 20.03	
(California Government Code Section 12599)	
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£			
3. Amount to charity (subtract line 2N from line 1G)		18,965.69	3.
Less additional fundraising expenses paid by charity include	() y charity)	4,	
Less fair market value of goods and/or services used for th	0	5	
Net proceeds realized by charity from the campaign (subtra-	18,965.69	5. 6.	
(a) Does any officer, director, partner or owner of the comfor which the commercial fundraiser has contracted to  ☐ Yes ☒XNo If "yes" complete the following:	solicit?	r, directly or indirectly, the charitable o	rganization
Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc to charitable organization	
			<del></del>
<del></del>		——————————————————————————————————————	<del></del>
(b) For each affiliation identified in 7(a), attach copy of the der penalties of perjury, I declare that I have examined this replief, it is true, correct and complete.	port, including accompanying documents, schedules and		vledge and
nature of authorized officer (commercial fundraiser)	Printed name	Title	Date
s report must be signed by two officers or directors of the cha	aritable organization for verification.		<u> </u>
· · · · · · · · · · · · · · · · · · ·	Dan Ferry	Frediden	<u> </u>
nature of authorized officer/director (charity)	Printed name  Teresa M. Orti	Title Managas Di	Date ECTOV 3
nature of authorized officer/director (charity)	Printed name	Title	Date